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# George Kent bags RM31.1m HK deal

by **JEREMY TAN**

**GEORGE** Kent Malaysia Bhd (GKent) has been awarded a water meters supply and delivery contract worth RM31.1 million by Hong Kong's Water Supplies Department (WSD), following a highly competitive bidding process.

GKent stated the contract, which entails supply and delivery of 600,000 units of water meters namely DN15 Brass PSM-Ts, is for a two-year duration.

The company noted this is the largest single order for water meters it ever obtained in its history.

"The contract gives the group a timely boost as it further consolidates its position as one of the major water meters suppliers in the region and beyond, with current market reach surpassing 40 countries," it noted in a statement yesterday.

The water meters will be delivered in 24 batches, with the first shipment to

commence this October.

GKent group chairman Tan Sri Tan Kay Hock said the tender award further establishes the group's position as a metering products market leader.

"It also serves as an acknowledgement that we are equipped with superior technical expertise and world-class supply chain that enables us to be competitive at an international level," he said.

The company noted its metering revenue for its own export markets amounted to 40% of total manufacturing output for financial year 2015.

It stated its water meters manufacturing facility based in Puchong, Selangor, is presently the biggest in the Asean region with a total production capacity of two million water meters each year.

WSD's primary responsibility is providing a reliable and adequate supply of portable water and sea water to consumers in Hong Kong.